

Trade Tariff Price Increases

As a result of recent changes in the import tariff structure governing trade between the US and China, US based furniture manufacturers have given notice that many products will be subject to price increases due to the new tariffs which have gone into effect at the end of September. While not all products will be affected by these new trade tariff policies, most products which have been manufactured in China, or those made in the US which have components or parts made in China, will be affected.

In certain cases, fabrics and leather will also be affected, causing grade level pricing to change, accounting for the increased cost of goods due to the trade tariffs now in effect. The grade level pricing change will in effect, increase the cost of goods made with those fabrics and leathers.

It should be noted that even furniture manufacturers with a long and storied history of Design Customization and US Manufacturing, may use some components, assemblies or coverings which have been imported from other countries. If this is the case, then products which are known to be of US manufacture, may still be affected by this trade tariff related price increase.

While there is no universal set price percentage increase, we have been notified that the increases may range from 5% to 15% of the pre-tariff price. The individual price increase associated with each item will depend upon the manufacturer, and the level of components or finished goods falling under the new tariff rates.

Any product previously quoted, is now subject to re-quote based upon these new regulations, and new pricing from the manufacturer.